

The potential of data for
destinations.

VIENNA
NOW ♦ FOREVER



We share a common goal.

Railway Operators

Vienna Tourist
Board

Ticket Suppliers

increase
sustainable transport

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We share a common goal.

Railway Operators

Vienna Tourist
Board

Ticket Suppliers

increase
arrival by train

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And we contribute in various ways.

Railway Operators

provide
infrastructure

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drive
demand

increase
arrival by train

Ticket Suppliers

lower barriers

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As a destination we work on driving demand.



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drive
demand

increase
arrival by train

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To be effective we need to commit...



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drive
demand

Increasing
arrival by train became
part of our strategy and
sole mobility focus in
Europe.

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... and we need to cooperate.



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We drive demand by building
strong cooperations.

Increasing
arrival by train became
part of our strategy and
sole mobility focus in
Europe.

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But to drive demand more effectively we are missing data.

amount of passengers >
potencial

load factors >
suceess of a route

We already use data successfully - for air travel.

route used & booking behaviour>
campaign management

Imagine the impact
data can have for rail travel.